

1990

Friedt School of Business and Entrepreneurship Block I-9 thru Block IV-90 Schedule of Classes

Nova University

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Schedule of Classes

**Friedt School of Business
and Entrepreneurship**

Block I-90 thru Block IV-90

NOVA
UNIVERSITY
25th ANNIVERSARY



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School and Program Update
by
Neuman F. Pollack, Dean

As you are undoubtedly aware the cost of higher education continues to rise in both the public and private sectors. Nova University has endeavored over the years to keep the tuition rate in line with the actual cost of delivering its programs. One of the costs that has grown recently is "financing" deferred tuition payments for students who receive tuition reimbursement from their employers. A few years ago we developed a deferment fee which helped us defray the cost of covering our cash-flow needs. However, the sheer magnitude of doing this has become untenable from a financial standpoint. As students of business and management, I am certain that you understand the need for us to change our deferment policy in order to reduce a growing cost of our operation. By reducing our need to "finance the float" we control our overhead and thus control one of the areas of rising cost which ultimately is figured into our tuition rates. Effective with this registration period, i.e., registration for classes commencing after January 1, 1990, we will require full payment of tuition and other charges by check or credit card at the time of registration for all students, including those eligible for employer reimbursement. Students who are employed by companies that have established direct billing arrangements will be permitted to register as usual, as will those who are awaiting approved financial aid programs.

Our development efforts for the new business school building on campus are moving along nicely. Hopefully, we will be in a position to announce a ground-breaking for the building in early 1990. The architect is working on the plans in preparation for construction to begin at that time. One of the benefits of having the new building will be our ability to schedule all seminar classes and the capstone Productivity Improvement Workshop on campus, rather than in Fort Lauderdale area hotels. The savings from these activities alone will enable us to expand our program development efforts to serve our student body in better ways, whether students are enrolled on campus or in our many off-campus clusters. We plan to expand the use of technology in the classroom as well. Our goal is to give new meaning to the concept that the student at Nova is truly the class.

Please accept my warmest regards for a safe, healthy, and prosperous holiday season and new year!

Friedt School of Business and Entrepreneurship
Master's Programs

Students are encouraged to contact an advisor if there is a need for assistance.

Programs	Director/Staff	Room	Telephone
	Neuman Pollack, Dean	1	475-7644
	Sue Marsh	22	475-7644
Master's	Charles Blackwell, Director	17	475-7482
	Sonjua Bain	36	475-7689
	Norma Gardner	18	475-7302
	Michelle Grooms	10	476-8915
	Sandy Kramer	36	475-7079
	Lee Krosser	6	475-7683
	Judy Pheirim	11	475-7555
	Becky Swavely	37	475-7643
	Linda Weissner	39	475-7648
	Pablo Zayas	10	475-7681
	Linda Zeifman	18	475-7084
Accounting	Edward Becker, Director	4	476-8913
	Karen Herr	24	476-1947
	Rita Patrick	24	476-8973
Banking Institute	John Ford, Director	30	475-7480
	Monica Pavlik	19	476-8934
Health Services Administration	Daniel Austin, Director	32	475-7475
	Karen Herr	24	476-1947
	Barbara Ireland	25	475-7083
International Trade & Development	William Musella, Director	29	370-5608
	Nancy Perkins	19	476-1950
Real Estate	William Harrington, Director	28	370-5622
	Nancy Perkins	19	476-1950
Special Programs	Robert Preziosi, Director	44	476-8912
Cluster Programs Development & Services	William Spade, Director	12	475-7647
	Marlene Kryvicky	41	475-7317
	Cynthia Macri	39	476-1949
	Claudia Santin	10	476-1948

Friedt School of Business and Entrepreneurship

ADVISEMENT

If you are not sure of your course registration requirements, please call or visit the master's program office for advisement. Cluster students should contact their cluster coordinators. Courses should be taken in sequence as listed in the master's catalog. Permission to go out of sequence must be obtained from the program director. Be sure you obtain course syllabi at the time of registration. ALL STUDENTS SHOULD READ THE NEW MASTER'S CATALOG AND BECOME FAMILIAR WITH PROGRAM POLICIES AND PROCEDURES. ALL NEW ON-CAMPUS STUDENTS MUST MAKE AN APPOINTMENT FOR ADVISEMENT BEFORE REGISTERING FOR CLASSES. Advisement appointments will be taken six weeks prior to the beginning of class. DEADLINE FOR NEW STUDENT APPLICATIONS IS TWO WEEKS PRIOR TO THE BEGINNING OF CLASS. Returning students should register for classes no less than one week before the start of Sequence I dates. Cluster students should contact their cluster coordinator concerning dates for registration - usually held the fifth weekend of each term.

REGISTRATION FEE

A registration fee of \$20 is required for each registration form processed by the University. Include this fee with your tuition and other applicable fees.

TUITION

Graduate tuition and Accounting Program prerequisites are \$675 per course.* Tuition for program prerequisite courses is \$555. Program prerequisite workshop tuition is \$185.00 per course.

REGISTRATION

Register in person or by submitting your completed registration form, tuition, and fees IN FULL to the Registrar's Office, Parker Building, Room 351. The Registrar's Office is open Monday through Thursday, 8:30 A.M. - 8:00 P.M.; Friday 8:30 A.M. - 7:00 P.M.; and Saturday 8:30 A.M. - 1:00 P.M.

Mail your completed registration form, tuition, and fees IN FULL to the Registrar's Office, 3301 College Avenue, Fort Lauderdale, Florida 33314. On-campus students who have not received registration materials may request them by calling 475-7079. Cluster students will receive registration materials through their cluster coordinators.

Students must complete registration one week prior to Sequence I dates to avoid a late fee of \$15.00. Students registering on or after the first night of class incur a late fee of \$50.00. (See Registration Cutoffs)

*Tuition and fees do not apply to Executive MBA Programs.

Friedt School of Business and Entrepreneurship

REFUND POLICY

Refunds are made at the option of the University only for conditions beyond the student's control. Refunds must be requested in writing on the Change of Registration Form or Withdrawal Form. Requests are based on the date of the written request form. When granted, the tuition credit will be as follows: after the first weekend of classes - 75%, after the second weekend - 50%, then 0%.

WITHDRAWAL POLICY

Students may withdraw at any time before the fifth weekend of classes and may request a tuition refund by submitting a formal written request through the third weekend of classes. Refunds will be made solely at the option of Nova University and are based on the legitimacy of the reason for withdrawal. (See Refund Policy)

TEXTBOOKS

On-campus: Textbooks for all courses are available for purchase at:

Nova Books Inc., 6508 S.W. 39th Street, Davie, Florida 33314,
(305) 583-5860 or 1-800-541-6682 and ask for Nova Books.

Unix Name: NOVABOOK

FAX #: (305) 583-5869

Hours: 9:30 A.M. - 6:00 P.M. Mon-Fri
10:00 A.M. - 1:00 P.M. Sat

Off-campus: Textbooks are to be purchased through the cluster coordinator.

Friedt School of Business and Entrepreneurship

Notes:

Courses required for one program (except the Bankers Executive MBA program) may be taken as an elective in another program.

Students desiring a specialization should take all electives in the area of concentration.

The program office reserves the right to cancel classes for which fewer than ten (10) students have enrolled, or to close classes when the maximum number of students have enrolled.

Times

Early: Friday 6:00-8:00 P.M.	Late: Friday 8:15-10:15 P.M.
Saturday 8:00 A.M.-12 Noon	Saturday 1:00-5:00 P.M.

The third letter of the course section indicates the time. E or 1, 3, 5, 7 indicates early classes, and L or 2, 4, 6, 8 indicates late classes.

On-campus prerequisites meet on Monday(M), Tuesday(T), Wednesday(W), and Thursday(R) evenings for ten weeks, 6:00 P.M.-9:00 P.M. Prerequisites begin Monday, January 8, 1990. No classes on Monday, January 15, 1990.

* Students must have satisfied program prerequisites to register for classes. Mandatory cluster prerequisite workshops are held 2 weekends each.

** Only students who have completed GMP 5012-GMP 5080 and are fully matriculated will be permitted to enroll in GMP 5090.

Mid-term exams will be held as applicable.

REGISTRATION CUTOFFS

BLOCK I

Regular Registration	December 4, 1989 - December 29, 1989
Late Registration	January 2, 1990 - January 5, 1990, \$15.00 Late Fee
	After January 5, 1990, the late fee is \$50.00

BLOCK II

Regular Registration	March 5, 1990 - March 30, 1990
Late Registration	April 2, 1990 - April 6, 1990, \$15.00 Late Fee
	After April 6, 1990, the late fee is \$50.00

BLOCK III

Regular Registration	May 28, 1990 - June 29, 1990
Late Registration	July 2, 1990 - July 6, 1990, \$15.00 Late Fee
	After July 6, 1990, the late fee is \$50.00

BLOCK IV

Regular Registration	August 27, 1990 - September 27, 1990
Late Registration	October 1, 1990 - October 5, 1990, \$15.00 Late Fee
	After October 5, 1990, the late fee is \$50.00

Friedt School of Business and Entrepreneurship
Master's Programs

1990 Class Meeting Dates

BLOCK I	SEQUENCE I	SEQUENCE II
	1990	1990
Session 1	January 5, 6	January 12, 13
Session 2	January 19, 20	January 26, 27
Mid-term Exam	February 3	February 10
Session 3	February 9, 10	February 16, 17
Session 4	February 23, 24	March 2, 3
Session 5	March 9, 10	March 16, 17
BLOCK II	SEQUENCE I	SEQUENCE II
	1990	1990
Session 1	April 6, 7	April 20, 21
Session 2	April 27, 28	May 4, 5
Mid-term Exam	May 5	May 12
Session 3	May 11, 12	May 18, 19
Session 4	June 1, 2	June 8, 9
Session 5	June 15, 16	June 22, 23
BLOCK III	SEQUENCE I	SEQUENCE II
	1990	1990
Session 1	July 6, 7	July 13, 14
Session 2	July 20, 21	July 27, 28
Mid-term Exam	July 28	August 4
Session 3	August 10, 11	August 17, 18
Session 4	August 24, 25	September 7, 8
Session 5	September 14, 15	September 21, 22
BLOCK IV	SEQUENCE I	SEQUENCE II
	1990	1990
Session 1	October 5, 6	October 12, 13
Session 2	October 19, 20	October 26, 27
Mid-Term Exam	October 27	November 3
Session 3	November 2, 3	November 9, 10
Session 4	November 16, 17	November 30, December 1
Session 5	December 7, 8	December 14, 15

Friedt School of Business and Entrepreneurship

Notes:

The following are the master's degrees offered in the Friedt School of Business and Entrepreneurship:

Master of Business Administration (MBA)
Master of Public Administration (MPA)
Master of Science in Human Resource Management (MS/HRM)
Master of Accounting (M/ACC)
Master of Science in Human Services (MS/HS)
Master of International Business Administration (MIBA)
Master of Science in Health Services Administration (MS/HSA)
Bankers Executive Master of Business Administration (BXMBA)
Executive Master of Business Administration in Real Development and Management (MBA/RE)

Key to abbreviations for master's courses:

(CR) - Required Core Courses (MBA, MPA, HRM)
(EL) - Elective
(EX) - Required, Bankers Executive MBA Program
(HR) - Required, HRM Program
(H/S) - Required, Human Services Program
(M/A) - Required, M/ACC Program
(MB) - Required, MBA Program
(MP) - Required, MPA Program
(HSA) - Required, Health Services Administration Program
(IB) - Required, International MBA Program
(RE) - Required, Real Estate Development and Management Program

Key to abbreviations for certificate courses:

(AC) - Accounting
(BA) - Banking & Financial Institutions
(CS) - Computer Systems Management
(HR) - Human Resource Management
(HS) - Health Systems Management
(IB) - International Business
(MA) - Marketing
(PC) - Procurement and Contract Management
(PM) - Public Management
(IT) - International Trade

Friedt School of Business and Entrepreneurship
Main Campus Schedule
Sequence I, 1990

BLOCK I	BLOCK II	BLOCK III	BLOCK IV	ROOM #
GMP 5001 GAE (W)	GMP 5002 GAE (M)	GMP 5001 GAE (M)	GMP 5002 GAE (M)	S2
GMP 5002 GAE (T)	GMP 5003 GAE (T)	GMP 5002 GAE (T)	GMP 5003 GAE (W)	S2
GMP 5005 GAE (M)	GMP 5008 GAE (W)	GMP 5005 GAE (W)	GMP 5008 GAE (T)	S2
GMP 5009 GAE (R)	GMP 5009 GAE (R)	GMP 5009 GAE (R)	GMP 5009 GAE (R)	S2
GMP 5015 GAL	GMP 5015 GAL	GMP 5015 GAL	GMP 5015 GAL	P239
GMP 5050 GAE @	GMP 5050 GAE @	GMP 5050 GAE @	GMP 5050 GAE @	P209
GMP 5060 GAE @	GMP 5060 GAE @	GMP 5060 GAE @	GMP 5060 GAE @	P237
GMP 5070 GAL @	GMP 5070 GAL @	GMP 5070 GAL @	GMP 5070 GAL @	P207
GMP 5080 GAE @	GMP 5080 GAE @	GMP 5080 GAE @	GMP 5080 GAE @	P239
GMP 5090 GAE **	GMP 5090 GAE **	GMP 5090 GAE **	GMP 5090 GAE **	P207
GMP 5205 GAE	GMP 5670 GAL	GMP 5240 GAL	GMP 5205 GAL	P240
GMP 5260 GAL	GMP 5381 GAL	GMP 5320 GAL	GMP 5260 GAE	P240
GMP 5410 GAE	GMP 5445 GAE	GMP 5447 GAE		S2
GMP 5420 GAL	GMP 5951 GAL	GMP 5020 GAL ***		S2
GMP 5480 GAE	GMP 5450 GAE	GMP 5460 GAE	GMP 5470 GAE	S1
GMP 5575 GAL	GMP 5571 GAL	GMP 5572 GAL	GMP 5574 GAL	P237
GMP 5053 GAL	GMP 5580 GAL	GMP 5541 GAL	GMP 5052 GAL	P209
GMP 5704 GAE	GMP 5734 GAE		GMP 5737 GAL	S32
GMP 5705 GAL				S32

Note: Prerequisite courses begin the week following Sequence I dates.
 @Students must have satisfied program prerequisites to register for classes.
 **Class open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.
 ***Class open only to Health Services Administration students.

Friedt School of Business and Entrepreneurship
Main Campus Schedule
Sequence II, 1990

BLOCK I	BLOCK II	BLOCK III	BLOCK IV	ROOM #
GMP 5012 GBE	GMP 5012 GBE	GMP 5012 GBE	GMP 5012 GBE	P207
GMP 5012 GBL			GMP 5012 GBL	P209
GMP 5020 GBL	GMP 5020 GBL	GMP 5020 GBL	GMP 5020 GBL	P209
GMP 5020 GBL			GMP 5020 GBL	P207
GMP 5030 GBL	GMP 5030 GBL	GMP 5030 GBL	GMP 5030 GBL	P239
GMP 5040 GBE @	GMP 5040 GBE @	GMP 5040 GBE @	GMP 5040 GBE @	P237
GMP 5081 GBL	GMP 5430 GBE	GMP 5410 GBL		S32
GMP 5447 GBE	GMP 5443 GBE	GMP 5430 GBE		S32
GMP 5905 GBL	GMP 5903 GBL	GMP 5904 GBL		P240
GMP 5909 GBE	GMP 5907 GBE	GMP 5908 GBE		P239
GMP 5165 GBE	GMP 5052 GBE	GMP 5540 GBL	GMP 5580 GBL	S1
GMP 5541 GBL	GMP 5575 GBL	GMP 5581 GBE	GMP 5611 GBE	S1
GMP 5219 GBE	GMP 5218 GBE	GMP 5220 GBE	GMP 5011 GBE	S2
GMP 5460 GBL	GMP 5800 GBL	GMP 5491 GBL	GMP 5460 GBL	S2
	GMP 5703 GBL	GMP 5704 GBL		S3
		GMP 5705 GBL		S3

Note: Prerequisite courses begin the week following Sequence I classes.
 @Students must have satisfied program prerequisites to register for classes.
 **Class open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.
 ***Class open only to Health Services Administration students.

P - Parker Building
 S - Sonken Building

**SEE PAGES THREE AND FIVE
 FOR TUITION PAYMENT UPDATE**

Friedt School of Business and Entrepreneurship
Master's Programs
Cluster Schedule for 1990

BLOCK I	BLOCK II	BLOCK III	BLOCK IV
<hr/>			
AT&T ORLANDO			
Sequence I			
<u>MBA</u>	<u>MBA*</u>		
GMP 5090 OR7 **	GMP 5012 OR7	GMP 5020 OR8	GMP 5050 OR7
GMP 5205 OR8	GMP 5002 OR8 +	GMP 5040 OR7	GMP 5001 OR8 +
	GMP 5003 OR8 +		GMP 5005 OR8 +
			<u>MBA*</u>
GMP 5070 OR8	GMP 5090 OR8		GMP 5012 OR7
GMP 5080 OR7	GMP 5260 OR7		GMP 5002 OR8 +
			GMP 5003 OR8 +
GMP 5020 OR8	GMP 5050 OR7	GMP 5060 OR7	GMP 5015 OR7
GMP 5040 OR7	GMP 5001 OR8 +	GMP 5070 OR8	GMP Elec OR8
	GMP 5005 OR8 +		GMP 5008 OR8 ++

BILLINGS, MONTANA

Sequence II

<u>MBA</u>			
GMP 5090 BLE **			
GMP 5580 BLL			
<u>MBA*</u>			
GMP 5012 BLE	GMP 5020 BLE	GMP 5050 BLE	GMP 5060 BLE
GMP 5002 BLL +	GMP 5040 BLL	GMP 5001 BLL +	GMP 5070 BLL
GMP 5003 BLL +		GMP 5005 BLL +	

BOCA RATON/DELRAY

Sequence II

<u>MBA</u>			<u>MBA*</u>
GMP 5015 BRE	GMP 5030 BRL	GMP 5090 BRE **	GMP 5012 BRE
GMP 5320 BRL	GMP 5080 BRE	GMP 5670 BRL	GMP 5002 BRL +
GMP 5008 BRL ++			GMP 5003 BRL +
GMP 5020 BRL	GMP 5050 BRE	GMP 5060 BRE	GMP 5015 BRE
GMP 5040 BRE	GMP 5001 BRL +	GMP 5070 BRL	GMP Elec BRL
	GMP 5005 BRL +		GMP 5008 BRL ++

BLOCK I	BLOCK II	BLOCK III	BLOCK IV
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BRADENTON/SARASOTA

Sequence II

MBA

GMP 5015 BDE	GMP 5030 BDL	GMP 5090 BDE **
GMP 5320 BDL	GMP 5080 BDE	GMP 5620 BDL
GMP 5008 BDL ++		

MBA*

GMP 5012 BDE	GMP 5020 BDL	GMP 5050 BDE	GMP 5060 BDE
GMP 5002 BDL +	GMP 5040 BDE	GMP 5001 BDL +	GMP 5070 BDL
GMP 5003 BDL +		GMP 5005 BDL +	

CEDAR RAPIDS, IOWA

Sequence II

MBA

GMP 5015 CRL	GMP 5030 CRL	GMP 5090 CRE **
GMP 5320 CRE	GMP 5080 CRE	GMP 5620 CRL
GMP 5008 CRL ++		

GMP 5020 CRL	GMP 5050 CRE	GMP 5060 CRE	GMP 5015 CRE
GMP 5040 CRE	GMP 5001 CRL +	GMP 5070 CRL	GMP Elec CRL
	GMP 5005 CRL +		GMP 5008 CRL ++

COCOA BEACH/BREVARD

Sequence I

MBA

GMP 5020 COL	GMP 5050 COE	GMP 5060 COE	GMP 5015 COE
GMP 5040 COE	GMP 5001 COL +	GMP 5070 COL	GMP Elec COL
	GMP 5005 COL +		GMP 5008 COL ++

+Prerequisite held in a 1 credit hour workshop format, 2 weekends each workshop (Example: Weekend 1 & 2, Weekend 3 & 4).

++Prerequisite held in a 1 credit hour workshop format, scheduled 1 alternate weekend.

*Fifteen registrations must be received before the cluster program will be offered.

**Classes open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

***Class open only to Health Services Administration students.

BLOCK I

BLOCK II

BLOCK III

BLOCK IV

CORAL SPRINGS - Coral Springs students receive FIRST priority. All other students admitted on a space available basis.

Sequence II

MBA

GMP 5012 CSL	GMP 5020 CSL	GMP 5012 CSL	GMP 5020 CSL
GMP 5030 CSE	GMP 5040 CSE	GMP 5030 CSE	GMP 5040 CSE
GMP 5050 CSE	GMP 5060 CSE	GMP 5050 CSE	GMP 5060 CSE
GMP 5015 CSL	GMP 5070 CSL	GMP 5015 CSL	GMP 5070 CSL
GMP 5080 CSE	GMP 5090 CSE **	GMP 5080 CSE	GMP 5090 CSE **
GMP 5381 CSL	GMP Elec CSL	GMP Elec CSL	GMP Elec CSL

FT. MYERS

Sequence II

MBA

GMP 5060 FME	GMP 5070 FML	GMP 5090 FME **
GMP Elec FML	GMP 5080 FME	GMP Elec FML
GMP 5001 FML ++		

M/S Health Services Administration

GMP 5420 FM3	GMP 5081 FM3	GMP 5471 FM3 ***
GMP 5435 FM4	GMP 5443 FM4	GMP 5447 FM4

FT. PIERCE/VERO BEACH

Sequence I

MBA

GMP 5070 FPL	GMP 5090 FPE **
GMP 5080 FPE	GMP 5620 FPL

GAINESVILLE

Sequence I

MBA

GMP 5090 GNE **
GMP Elec GNL

MBA*

GMP 5012 GNE
GMP 5002 GNL +
GMP 5003 GNL +

GMP 5020 GNL	GMP 5050 GNE	GMP 5060 GNE
GMP 5040 GNE	GMP 5001 GNL +	GMP 5070 GNL
	GMP 5005 GNL +	

GMP 5015 GNE
GMP Elec GNL
GMP 5008 GNL ++

MS/Health Services Administration

GMP 5445 GN3	GMP 5410 GN3	GMP 5471 GN3
GMP 5951 GN4	GMP 5420 GN4	GMP 5443 GN4 ***

BLOCK I**BLOCK II****BLOCK III****BLOCK IV**

GILLETTE, WYOMING**Sequence I****MBA**

GMP 5090 GIE **

GMP Elec GIL

MS/Health Services Administration

GMP 5435 GI3

GMP 5447 GI4

JACKSONVILLE (American Trans-Tech)**Sequence II****MBA**

GMP 5090 JXE **

GMP 5381 JXL

GMP 5020 JXL

GMP 5050 JXE

GMP 5060 JXE

GMP 5015 JXE

GMP 5040 JXE

GMP 5001 JXL +

GMP 5070 JXL

GMP Elec JXL

GMP 5005 JXL +

GMP 5008 JXL ++

JACKSONVILLE (Southern Bell Towers)**Sequence I****MBA**

GMP 5020 JX8

GMP 5050 JX7

GMP 5060 JX7

GMP 5015 JX7

GMP 5040 JX7

GMP 5001 JX8 +

GMP 5070 JX8

GMP Elec JX8

GMP 5005 JX8 +

GMP 5008 JX8 ++

LORAL DATA SYSTEMS/SARASOTA (Employees Only)**Sequence I****MBA***

GMP 5012 SOE

GMP 5020 SOL

GMP 5050 SOE

GMP 5060 SOE

GMP 5002 SOL +

GMP 5040 SOE

GMP 5001 SOL +

GMP 5070 SOL

GMP 5003 SOL +

GMP 5005 SOL +

+Prerequisite held in a 1 credit hour workshop format, 2 weekends each workshop (Example: Weekend 1 & 2, Weekend 3 & 4).

++Prerequisite held in a 1 credit hour workshop format, scheduled 1 alternate weekend.

*Fifteen registrations must be received before the cluster program will be offered.

**Classes open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

***Class open only to Health Services Administration students.

BLOCK I	BLOCK II	BLOCK III	BLOCK IV
OCALA			
Sequence II			
<u>MBA</u>			
GMP 5020 OCL	GMP 5050 OCE	GMP 5060 OCE	GMP 5015 OCE
GMP 5040 OCE	GMP 5001 OCL +	GMP 5070 OCL	GMP Elec OCL
	GMP 5005 OCL +		GMP 5008 OCL ++

ORLANDO

Sequence II

<u>MBA</u>			
GMP 5090 ORE **			
GMP 5620 ORL			
GMP 5060 ORE	GMP 5015 ORE	GMP 5030 ORL	GMP 5090 ORE **
GMP 5070 ORL	GMP Elec ORL	GMP 5080 ORE	GMP Elec ORL
GMP 5080 ORL			
GMP 5012 ORE	GMP 5030 ORL	GMP 5050 ORE	GMP 5060 ORE
GMP 5002 ORL +	GMP 5040 ORE	GMP 5015 ORL	GMP 5070 ORL
GMP 5003 ORL +			GMP 5008 ORL ++
<u>MS/Human Services</u>			
GMP 5218 ORE	GMP 5417 ORE	GMP 5400 ORE	GMP 5491 ORE
GMP 5020 ORL	GMP 5418 ORL	GMP 5219 ORL	GMP Elec ORL
<u>MS/Health Services Administration</u>			
GMP 5430 OR3	GMP 5081 OR3	GMP 5430 OR3	
GMP 5420 OR4	GMP 5447 OR4	GMP 5020 OR4	

PHOENIX, ARIZONA

Sequence I

<u>MBA*</u>			
GMP 5012 PXE	GMP 5020 PXL	GMP 5050 PXE	GMP 5060 PXE
GMP 5002 PXL +	GMP 5040 PXL	GMP 5001 PXL +	GMP 5070 PXL
GMP 5003 PXL +		GMP 5005 PXL +	
<u>MS/Health Services Administration*</u>			
GMP 5020 PX4	GMP 5410 PX4	GMP 5420 PX4	GMP 5440 PX4
GMP 5430 PX3	GMP 5445 PX3	GMP 5951 PX3	GMP 5443 PX3

*Fifteen registrations must be received before the cluster program will be offered.

**Classes open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

***Class open only to Health Services Administration students.

BLOCK I	BLOCK II	BLOCK III	BLOCK IV
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RICHLAND, WASHINGTON

Sequence II

MBA*

GMP 5012 RLE	GMP 5020 RLL	GMP 5050 RLE	GMP 5060 RLE
GMP 5002 RLL +	GMP 5040 RLE	GMP 5001 RLL +	GMP 5070 RLL
GMP 5003 RLL +		GMP 5005 RLL +	

ST. PETERSBURG/CLEARWATER

Sequence II

MS/Human Services

GMP 5491 CLE	GMP Elec CLE
GMP Elec CLL	GMP Elec CLL

SHREVEPORT, LOUISIANA

Sequence II

MBA

GMP 5015 SVE	GMP 5030 SVL	GMP 5090 SVE **
GMP 5620 SVL	GMP 5080 SVE	GMP 5670 SVL

SOUTH MIAMI

Sequence I--Miami students can take accounting electives. See pages 21 & 47.

Sequence II

MBA

GMP 5090 SME **
GMP 5670 SML

MBA

GMP 5012 SME
GMP 5002 SML +
GMP 5003 SML +

GMP 5020 SML
GMP 5040 SME

GMP 5050 SME
GMP 5001 SML +
GMP 5005 SML +

GMP 5020 SML
GMP 5040 SME

GMP 5050 SME
GMP 5001 SML +
GMP 5005 SML +

GMP 5060 SME
GMP 5070 SML

GMP 5015 SME
GMP Elec SML
GMP 5008 SML ++

SOUTH MIAMI/SOUTHERN BELL (Employees Only)

Sequence I

MBA

GMP 5060 SM7
GMP 5070 SM8

GMP 5015 SM7
GMP Elec SM8
GMP 5008 SM8 ++

GMP 5030 SM8
GMP 5080 SM7

GMP 5090 SM7 **
GMP Elec SM8

+Prerequisite held in a 1 credit hour workshop format, 2 weekends each workshop (Example: Weekend 1 & 2, Weekend 3 & 4).

++Prerequisite held in a 1 credit hour workshop format, scheduled 1 alternate weekend.

BLOCK I	BLOCK II	BLOCK III	BLOCK IV
SOUTHERN BELL/POMPANO			
Sequence I			
<u>MBA</u> GMP 5090 PO7 ** GMP 5670 PO8			<u>MBA*</u> GMP 5012 PO7 GMP 5002 PO8 + GMP 5003 PO8 +
GMP 5020 PO8 GMP 5040 PO7	GMP 5050 PO7 GMP 5001 PO8 + GMP 5005 PO8 +	GMP 5060 PO7 GMP 5070 PO8	GMP 5015 PO7 GMP Elec PO8 GMP 5008 PO8 ++
SPRING HILL			
Sequence I			
<u>MBA</u> GMP 5090 SLE **	GMP 5461 SLE	GMP Elec SLE	GMP Elec SLE
TALLAHASSEE			
Sequence II			
<u>MBA*</u> GMP 5012 TLE GMP 5002 TLL + GMP 5003 TLL +	GMP 5020 TLL GMP 5040 TLE	GMP 5050 TLE GMP 5001 TLL + GMP 5005 TLL +	GMP 5060 TLE GMP 5070 TLL
TAMPA			
Sequence I			
<u>MBA</u> GMP 5090 TME ** GMP Elec TML			
GMP 5020 TML GMP 5040 TME GMP 5003 TML ++	GMP 5050 TME GMP 5001 TML + GMP 5005 TML +	GMP 5060 TME GMP 5070 TML	GMP 5015 TME GMP Elec TML GMP 5008 TML ++
<u>MBA*</u>	GMP 5012 TME GMP 5002 TML + GMP 5003 TML +	GMP 5020 TML GMP 5040 TME	GMP 5050 TME GMP 5001 TML + GMP 5005 TML +
Sequence II			
<u>MS/Health Services Administration</u>			
GMP 5445 TM3 GMP 5951 TM4	GMP 5443 TM3 GMP 5410 TM4	GMP 5471 TM3 *** GMP 5420 TM4	

BLOCK I	BLOCK II	BLOCK III	BLOCK IV
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TAMPA/GTE

Sequence II

MBA

GMP 5050 TM7	GMP 5060 TM7	GMP 5015 TM7	GMP 5030 TM8
GMP 5001 TM8 +	GMP 5070 TM8	GMP Elec TM8	GMP 5080 TM7
GMP 5005 TM8 +		GMP 5008 TM8 ++	

MBA*

GMP 5012 TM7	GMP 5020 TM8	GMP 5050 TM7
GMP 5002 TM8 +	GMP 5040 TM7	GMP 5001 TM8 +
GMP 5003 TM8 +		GMP 5005 TM8 +

WEST PALM BEACH

Sequence I

MBA

GMP 5060 WBE	GMP 5015 WBE	GMP 5030 WBL	GMP 5090 WBE **
GMP 5070 WBL	GMP Elec WBL	GMP 5080 WBE	GMP Elec WBL
	GMP 5008 WBL ++		

MBA*

GMP 5012 WBE	GMP 5020 WBL	GMP 5050 WBE	GMP 5060 WBE
GMP 5002 WBL +	GMP 5040 WBE	GMP 5001 WBL +	GMP 5070 WBL
GMP 5003 WBL +		GMP 5005 WBL +	

WINCHESTER, VIRGINIA

Sequence I

MBA*

GMP 5012 WNE	GMP 5020 WNL	GMP 5050 WNE	GMP 5060 WNE
GMP 5002 WNL +	GMP 5040 WNE	GMP 5001 WNL +	GMP 5070 WNL
GMP 5003 WNL +		GMP 5005 WNL +	

+Prerequisite held in a 1 credit hour workshop format, 2 weekends each workshop (Example: Weekend 1 & 2, Weekend 3 & 4).

++Prerequisite held in a 1 credit hour workshop format, scheduled 1 alternate weekend.

*Fifteen registrations must be received before the cluster program will be offered.

**Classes open only to students who have taken GMP 5012 - GMP 5080 and are fully matriculated.

***Class open only to Health Services Administration students.

Friedt School of Business and Entrepreneurship
Master of Accounting Program
Schedule for 1990

BLOCK I	BLOCK II	BLOCK III	BLOCK IV	RM #
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MAIN CAMPUS

Sequence I

GMP 4004 GAE	GMP 5762 GAL	GMP 5725 GAE	GMP 5756 GAE	S32
GMP 4005 GAL	GMP 5711 GAE	GMP 5753 GAL	GMP 5764 GAL	S32
GMP 5792 GAE	GMP 5751 GAL	GMP 5794 GAE	GMP 5768 GAL	S3
GMP 5793 GAL	GMP 5782 GAE	GMP 5795 GAL	GMP 5737 GAL	S3
GMP 5735 GAE	GMP 5734 GAE		GMP 5790 GAL	S6
GMP 5757 GAL			GMP 5791 GAL	S6

MAIN CAMPUS

Sequence II

GMP 5715 GBL	GMP 4002 GBE	GMP 4004 GBE	GMP 4002 GBE	S3
GMP 5781 GBE	GMP 4003 GBL	GMP 4005 GBL	GMP 4003 GBL	S3
GMP 5720 GBE	GMP 5763 GBE	GMP 5712 GBE	GMP 5731 GBE	P238
GMP 5766 GBE	GMP 5767 GBL	GMP 5733 GBL	GMP 5761 GBL	S6
GMP 5769 GBL		GMP 5736 GBE	GMP 5739 GBE	P238

FORT MYERS

Sequence II

GMP 5711 FM1	GMP 5712 FM1	GMP 57XX FM1	GMP 57XX FM1
GMP 5762 FM2	GMP 5733 FM2	GMP 57XX FM2	GMP 57XX FM2

GAINESVILLE

Sequence I

GMP 5711 GN1	GMP 5712 GN1	GMP 5731 GN1	GMP 57XX GN1
GMP 5761 GN2	GMP 5762 GN2	GMP 5733 GN2	GMP 57XX GN2

JACKSONVILLE

Sequence II

GMP 5731 JX1	GMP 5711 JX1	GMP 5712 JX1
GMP 5761 JX2	GMP 5762 JX2	GMP 5733 JX2

BLOCK I	BLOCK II	BLOCK III	BLOCK IV	RM #
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ORLANDO

Sequence II

GMP 5753 OR1	GMP 5715 OR1	GMP 5756 OR1	GMP 5731 OR1
GMP 5768 OR2	GMP 5769 OR2	GMP 5782 OR2	GMP 5761 OR2

SOUTH MIAMI

Sequence I

GMP 4002 SM1	GMP 4004 SM1	GMP 4002 SM1	GMP 4004 SM1
GMP 4003 SM2	GMP 4005 SM2	GMP 4003 SM2	GMP 4005 SM2
GMP 5731 SM1	GMP 5711 SM1	GMP 5712 SM1	GMP 57XX SM1
GMP 5761 SM2	GMP 5762 SM2	GMP 5733 SM2	GMP 57XX SM2

TALLAHASSEE

Sequence II

GMP 5731 TL1	GMP 5711 TL1	GMP 5712 TL1
GMP 5761 TL2	GMP 5762 TL2	GMP 5733 TL2

TAMPA

Sequence II

GMP 5733 TM1	GMP 57XX TM1	GMP 57XX TM1	GMP 57XX TM1
GMP 5762 TM2	GMP 57XX TM2	GMP 57XX TM2	GMP 57XX TM2

WEST PALM BEACH

Sequence I

GMP 5725 WB1	GMP 5731 WB1	GMP 5711 WB1	GMP 5712 WB1
GMP 5782 WB2	GMP 5761 WB2	GMP 5762 WB2	GMP 5733 WB2

Friedt School of Business and Entrepreneurship
Real Estate Development and Management
Executive MBA Program
1990 Class Meeting Dates

BLOCK I, 1990

Session 1	January 6, 1990
Session 2	January 20, 1990
Session 3	January 27, 1990
Session 4	February 10, 1990
Session 5	February 24, 1990
Session 6	March 3, 1990
Session 7	March 17, 1990
Session 8	March 24, 1990

BLOCK II, 1990

Session 1	April 7, 1990
Session 2	April 21, 1990
Session 3	April 28, 1990
Session 4	May 12, 1990
Session 5	May 19, 1990
Session 6	June 2, 1990
Session 7	June 9, 1990
Session 8	June 23, 1990

BLOCK III, 1990

Session 1	July 7, 1990
Session 2	July 21, 1990
Session 3	July 28, 1990
Session 4	August 11, 1990
Session 5	August 18, 1990
Session 6	August 25, 1990
Session 7	September 8, 1990
Session 8	September 22, 1990

BLOCK IV, 1990

Session 1	October 6, 1990
Session 2	October 20, 1990
Session 3	October 27, 1990
Session 4	November 10, 1990
Session 5	November 17, 1990
Session 6	December 1, 1990
Session 7	December 8, 1990
Session 8	December 15, 1990

REAL ESTATE WORKSHOPS AND SEMINARS

- GMP 5882 - Construction Technology and the Building Development
Process (February 12-16, 1990)
GMP 5870 - Commercial Real Estate Lending (October 29-November 2, 1990)

Friedt School of Business and Entrepreneurship
Real Estate Development and Management
Executive MBA Program

Schedule for 1990

Course #	Course Name	Room #
<hr/>		
BLOCK I, 1990		
GMP 5872 RME	Market Analysis and Site Selection	S24
GMP 5020 RML	Organizational Behavior & Development	S24
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BLOCK II, 1990		
GMP 5876 RME	Managerial Accounting & Reporting in Real Estate	S24
GMP 5884 RML	Urban Infrastructure & Environmental Services	S24
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BLOCK III, 1990		
GMP 5880 RME	Real Estate Finance: Instruments, Institutions, & Investment Analysis	S24
GMP 5878 RML	Marketing Management for Real Estate Development and Management	S24
<hr/>		
BLOCK IV, 1990		
GMP 5888 RME	Real Properties Management	S24
GMP 5894 RML	Legal Issues in Real Estate	S24
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The third letter (E or L) of the course section indicates the time the class will meet.

Early classes meet from 8:00 A.M. to 12:00 P.M.

Late classes meet from 1:00 P.M. to 5:00 P.M.

Friedt School of Business and Entrepreneurship
International Trade and Development
1990 Class Meeting Dates and Schedule

EXPORT AND IMPORT DOCUMENTATION AND PROCEDURES

Session A - Mondays, 6:30 P.M. - 9:30 P.M.

Location - Sonken Building, Room 3

January 15, 1990
January 22, 1990
January 29, 1990
February 5, 1990
February 12, 1990
February 19, 1990
February 26, 1990
March 5, 1990

GMP 5585 EUROPEAN COMMON MARKET - "Europe '92"

Session B - Saturdays, 9:00 A.M. - 12:00 Noon

Location - Sonken Building, Room 21

January 20, 1990
January 27, 1990
February 3, 1990
February 10, 1990
February 17, 1990
February 24, 1990
March 3, 1990
March 10, 1990

GOING INTERNATIONAL

Session C - Saturdays, 9:00 A.M. - 12:00 Noon

Location - Sonken Building, Room 16

January 6, 1990
January 13, 1990
January 20, 1990
January 27, 1990
February 3, 1990
February 10, 1990
February 17, 1990
February 24, 1990
March 3, 1990
March 10, 1990

Friedt School of Business and Entrepreneurship
International Trade and Development
Schedule of Dates and Classes for 1990

GMP 5585 EUROPEAN COMMON MARKET - "EUROPE '92"
Session C - Mondays, 6:30 P.M. - 9:30 P.M.
Location - Sonken Building Room 21

April 2, 1990
April 9, 1990
April 16, 1990
April 23, 1990
April 30, 1990
May 7, 1990
May 14, 1990
May 21, 1990

EXPORT AND IMPORT DOCUMENTATION AND PROCEDURES
Session B - Saturdays, 9:00 A.M. - 12:00 Noon
Location - Sonken Building, Room 12

April 14, 1990
April 20, 1990
April 28, 1990
May 5, 1990
May 12, 1990
May 19, 1990
May 26, 1990

Session C - Wednesdays, 6:30 P.M. - 9:30 P.M.
Location - Sonken Building, Room 3

July 11, 1990
July 18, 1990
July 25, 1990
August 1, 1990
August 8, 1990
August 15, 1990
August 22, 1990
August 29, 1990

EXPORT AND IMPORT DOCUMENTATION AND PROCEDURES
Session D - Tuesdays, 6:30 P.M. to 9:30 P.M.
Location - Sonken Building, Room 3

October 9, 1990
October 16, 1990
October 23, 1990
October 30, 1990
November 6, 1990
November 13, 1990
November 20, 1990
November 27, 1990

Friedt School of Business and Entrepreneurship
Bankers Executive MBA Program
Schedule of Classes for 1990

Course #	Course Name	Room #
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BLOCK I, 1990

Main Campus (Group A)

GMP 5062 EXE	Managerial Accounting for Bankers	S4
GMP 5023 EXL	The Credit Function	S4

Main Campus (Group B)

GMP 5852 EXE	Consumer Banking Management	S5
GMP 5090 EXL	Business Policy	S5

Brickell/Miami (Group A)

GMP 5050 MXE	Managerial Economics	1800
GMP 5030 MXL	Human Resource Management	1800

BLOCK II, 1990

Main Campus (Group A)

GMP 5080 EXE	Financial Management	S4
GMP 5042 EXL	Bank Operations Management	S4

Main Campus (Group B)

GMP 5863 EXE	Lending Management	S5
GMP 5030 EXL	Human Resource Management	S5

Brickell/Miami (Group A)

GMP 5070 MXE	Marketing Management	1800
GMP 5860 MXL	Asset/Liability Management	1800

The third letter (E or L) of the course section indicates the time on Saturday the class will meet. Early classes meet from 8:00 A.M. to 12:00 P.M. Late classes meet from 1:00 to 5:00 P.M.

Main Campus classes meet in the Sonken Building (Entrance 1).
Brickell/Miami classes meet at World Trade Center Miami.

Course #	Course Name	Room #
BLOCK III, 1990		
Main Campus (Group A)		
GMP 5070 EXE	Marketing Management	S4
GMP 5860 EXL	Asset/Liability Management	S4
Main Campus (Group B)		
GMP 5050 EXE	Managerial Economics	S5
GMP 5020 EXL	Organizational Behavior	S5
Brickell/Miami (Group A)		
GMP 5852 MXE	Consumer Banking Management	1800
GMP 5090 MXL	Business Policy	1800

GMP 5062	MXE	Managerial Accounting for Bankers	1800
GMP 5023	MXL	The Credit Function	1800

Friedt School of Business and Entrepreneurship
Bankers Executive MBA Program
1990 Class Meeting Dates

BLOCK I, 1990

Session 1	January 6, 1990
Session 2	January 20, 1990
Session 3	January 27, 1990
Session 4	February 10, 1990
Session 5	March 3, 1990
Session 6	March 10, 1990
Session 7	March 17, 1990
Session 8	March 31, 1990

BLOCK II, 1990

Session 1	April 7, 1990
Session 2	April 21, 1990
Session 3	April 28, 1990
Session 4	May 12, 1990
Session 5	May 19, 1990
Session 6	June 2, 1990
Session 7	June 9, 1990
Session 8	June 23, 1990

BLOCK III, 1990

Session 1	July 7, 1990
Session 2	July 14, 1990
Session 3	July 28, 1990
Session 4	August 4, 1990
Session 5	August 18, 1990
Session 6	August 25, 1990
Session 7	September 15, 1990
Session 8	September 22, 1990

BLOCK IV, 1990

Session 1	October 6, 1990
Session 2	October 13, 1990
Session 3	October 27, 1990
Session 4	November 3, 1990
Session 5	November 17, 1990
Session 6	December 1, 1990
Session 7	December 8, 1990
Session 8	December 15, 1990

BANKING WORKSHOPS

GMP 5862 - Current Issues (February 13 - 14, 1989)
GMP 5861 - Bank Management Computer Simulation (Dates To Be Announced)

Friedt School of Business and Entrepreneurship
Master's Program Course Listing

GMP 4001 - Computer Literacy (PP)
GMP 4002 - Cost Accounting (PP)
GMP 4003 - Intermediate Accounting I (PP)
GMP 4004 - Intermediate Accounting II (PP)
GMP 4005 - Advanced Accounting (PP)
GMP 5000 - American Government (PP)
GMP 5001 - Introductory Accounting (PP)
GMP 5002 - Introductory Quantitative Analysis (PP)
GMP 5003 - Introductory Economics (PP)
GMP 5004 - Introductory Psychology (PP)
GMP 5005 - Introductory Marketing (PP)
GMP 5008 - Principles of Finance (PP)
GMP 5009 - Business Communications Strategies and Skills (PP)
GMP 5010 - The Political and Legal Environment of Organizations (EL)
GMP 5011 - Community Needs & Social Support Systems (H/S) (CJ)
GMP 5012 - Management: Theory and Application (CR)
GMP 5015 - Management Ethics (MB) (HR) (M/M)
GMP 5020 - Organization Behavior and Development (CR) (H/S) (HSA) (CJ) (EX) (RE)
GMP 5023 - The Credit Function (EX) (RE)
GMP 5030 - Human Resource Management (CR) (EX)
GMP 5040 - Quantitative Methods in Management (CR) (IB)
GMP 5042 - Bank Operations Management (EX)
GMP 5050 - Managerial Economics for Decision Making (CR) (EX)
GMP 5051 - Economics of Human Resources (EL)
GMP 5052 - Macroeconomics (EL) (IB)
GMP 5053 - Comparative Economics (EL) (IB)
GMP 5054 - Economic Development (EL)
GMP 5055 - Industrial Planning (EL) (IB)
GMP 5056 - Energy Economics (EL)
GMP 5060 - Managerial Accounting (MB)
GMP 5062 - Managerial Accounting for Bankers (EX)
GMP 5070 - Marketing Management (MB) (EX)
GMP 5080 - Financial Management (MB) (EX)
GMP 5081 - Health Care Finance (HSA)
GMP 5090 - Business Policy (MB)
GMP 5100 - Master's Project (4 credits)
GMP 5101 - Operations Research Workshop (Capstone Project-4 credits)
GMP 5102 - Productivity Improvement Workshop (Capstone Project-4 credits)
GMP 5103 - The Productivity Management Process (EL)
GMP 5104 - Telecommunications Workshop (TM-Capstone Project-4 credits)
GMP 5105 - Productivity Improvement Techniques (EL)
GMP 5106 - Quality of Work Life (EL)
GMP 5107 - Assessment, Evaluation, and Measurement in Productivity (EL)
GMP 5108 - Master's Project (MAM-Capstone Project-4 credits)
GMP 5109 - Internship (Field Placement) (H/S) (HSA) (4 credits)
GMP 5165*- International Accounting (EL)
GMP 5178 - Financial Accounting Concepts (AC)
GMP 5180 - Managerial Psychology (EL)
GMP 5185 - Current Issues in Human Services (EL)
GMP 5191 - Strategic Planning and Change (EL)

*Course not open to Master of Accounting Students.

Friedt School of Business and Entrepreneurship
Master's Program Course Listing

GMP 5193 - High Performance Management (EL)
GMP 5197 - Contemporary Entrepreneurial Practices (EL)
GMP 5200 - Seminar in Organization Theory and Human Resources (EL)
GMP 5205 - Managerial Environment (HR) (CJ)
GMP 5218 - Theory and Practice in Working with Individuals (H/S)
GMP 5219 - Theory and Practice in Working with Groups (H/S)
GMP 5220 - Interpersonal & Intergroup Dynamics (H/S) (EL)
GMP 5230 - Energy Technology and Planning (EL)
GMP 5240 - Advanced Organization Development (HR)
GMP 5250 - Energy Policy Formulation (EL)
GMP 5260 - Labor Relations: Principles, Problems, and Cases (HR)
GMP 5270 - Collective Bargaining in the Public Sector (EL)
GMP 5280 - Contingency Management: Concepts and Cases (EL)
GMP 5290 - State and Local Government Administration (EL)
GMP 5300 - Career Development (EL)
GMP 5310 - Comparative Public Administration (EL)
GMP 5320 - Management Communications (HR)
GMP 5325 - Business Liability and Insurance (EL)
GMP 5330 - Public Productivity Improvement: Techniques and Evaluation (EL)
GMP 5340 - The Managerial Woman (EL)
GMP 5350 - Managing Employee Indirect Compensation (EL)
GMP 5360 - Human Resource Development (EL)
GMP 5370 - Special Topics/Strategic Human Resources Planning (EL)
GMP 5380 - Special Topics in Human Resource Management (EL)
GMP 5381 - Managing Stress (EL)
GMP 5387 - Management Education and Training (EL)
GMP 5400 - Grants and Contracts (H/S)
GMP 5410 - Health Systems: Structure and Organization (HSA) (HS)
GMP 5411 - Vocational Rehabilitation (EL)
GMP 5412 - Community Mental Health (EL)
GMP 5413 - Crisis Intervention (EL)
GMP 5414 - Human Services: The Child and Adolescent (EL)
GMP 5415 - Human Services in a Multi-Cultural Setting (EL)
GMP 5416 - Human Services and the Problems of Aging (EL)
GMP 5417 - Human Sexuality (H/S)
GMP 5418 - Abnormal Psychology (H/S)
GMP 5420 - Current Issues in Health Management (HSA) (HS)
GMP 5430 - Health Administration and Management (HSA) (HS)
GMP 5435 - Health Care and the Law (HSA) (HS) (EL)
GMP 5440 - Health Policy and Planning (HSA) (HS)
GMP 5443 - Economics of Health Services (HSA) (HS) (EL)
GMP 5445 - Health Research and Evaluation (HSA) (HS)
GMP 5450 - Public Administration Theory and Practice (MP) (PM) (CJ) (EL)
GMP 5460 - Administrative Law (MP) (H/S) (PM) (CJ) (EL)
GMP 5461 - Contract Management and Administration (EL) (PC) (HSA)
GMP 5462 - Contract and Procurement Law (EL) (PC)
GMP 5463 - Contract Pricing and Negotiations (EL) (PC)
GMP 5464 - Principles of Purchasing and Material Management (EL) (PC)
GMP 5470 - Planning, Budgeting, and Control (MP) (PM) (HSA) (CJ) (EL)
GMP 5471 - Planning, Budgeting, and Control in Healthcare (HSA)
GMP 5480 - Public Policy Analysis and Procedure (EL) (MP) (PM) = 5800
GMP 5490 - Management Practices in the Public Service Sector (EL)

Friedt School of Business and Entrepreneurship
Master's Program Course Listing

- GMP 5491 - Management Practices in the Non-profit Sector (H/S)
- GMP 5492 - Government Regulations and the Utility Industry (EL)
- GMP 5510 - Statistical Quality Control (EL)
- GMP 5530 - Money Market and Monetary Institutions (EL)
- GMP 5540 - Comparative International Management (EL) (IB)
- GMP 5541 - Comparative Financial Systems (EL) (IB)
- GMP 5550 - Sales Management (EL) (MA)
- GMP 5560 - Advanced Financial Policy (EL)
- GMP 5570 - Marketing Research (EL) (MA)
- GMP 5571 - Marketing Communication and Promotion (EL) (MA)
- GMP 5572 - Marketing New Products (EL) (MA)
- GMP 5573 - Retail Marketing Management (EL) (MA)
- GMP 5574 - Customer Service Management (EL)
- GMP 5575 - International Marketing (EL) (IB) (MA)
- GMP 5580 - International Business (EL) (IB)
- GMP 5581 - International Banking (EL) (IB)
- GMP 5582 - International Fiscal and Monetary Policy (EL)
- GMP 5585 - European Common Market - "Europe '92" (IT)
- GMP 5590 - Integrated Management Systems (EL)
- GMP 5595 - Current Issues in International Business (Capstone Project-4 cr)
- GMP 5600 - Operations Research and Systems Analysis (EL)
- GMP 5610 - Legal Environment of Business (EL)
- GMP 5611 - International Legal Framework (IB)
- GMP 5620 - Investment Principles and Policies (EL)
- GMP 5621 - International Investment (IB)
- GMP 5630 - Regional Economic Forecasting (EL)
- GMP 5640 - Government Regulation and the Air Transport Industry (EL)
- GMP 5650 - Urban Land Economics and the Housing Industry (EL)
- GMP 5670 - Entrepreneurship and Venture Initiation (EL)
- GMP 5703*- Intermediate Accounting I (EL)
- GMP 5704*- Intermediate Accounting II (EL)
- GMP 5705*- Advanced Accounting (EL)
- GMP 5711 - Accounting Theory I (M/A)
- GMP 5712 - Accounting Theory II (M/A)
- GMP 5715 - Auditing (EL) (AC)
- GMP 5720 - Current Topics in Accounting, Research and Accounting Studies (EL) (AC)
- GMP 5725 - Financial Statement Analysis (EL) (AC)
- GMP 5729 - Seminar in Public Accounting (EL) (AC)
- GMP 5731 - Accounting Information and Control Systems (M/A)
- GMP 5733 - Advanced Managerial Accounting (M/A)
- GMP 5734 - Behavioral Accounting (EL)
- GMP 5735 - Controllorship (EL) (AC)
- GMP 5736 - Internal Auditing/SEC Accounting (EL) (AC)
- GMP 5737 - Budgeting and Profit Control (EL)
- GMP 5739 - Seminar in Managerial Accounting (EL) (AC)
- GMP 5751 - EDP Auditing (EL) (AC)
- GMP 5753 - Fund Accounting (EL) (AC)
- GMP 5755 - Small Business Management (EL)
- GMP 5756 - International Accounting I (EL) (AC)
- GMP 5757 - International Accounting II (EL) (AC)

*Course not open to Master of Accounting Students.

Friedt School of Business and Entrepreneurship
Master's Program Course Listing

- GMP 5759 - History of Accounting (EL) (AC)
- GMP 5761 - Taxation of Individuals (M/A)
- GMP 5762 - Taxation of Corporations and Partnerships (M/A)
- GMP 5763 - Taxation of Estates, Trusts and Gifts (EL) (AC)
- GMP 5764 - Taxation of Pensions and Profit Sharing Plans/Tax
Exempt Organizations (EL) (AC)
- GMP 5766 - International Taxation/Tax Policy and Contemporary Issues (EL) (AC)
- GMP 5767 - State of Florida Taxes/IRS Practices and Procedures (EL) (AC)
- GMP 5768 - Taxation: Advanced Topics (EL) (AC)
- GMP 5769 - Tax Planning and Research (EL) (AC)
- GMP 5781 - Business Law I (EL) (AC)
- GMP 5782 - Business Law II (EL) (AC)
- GMP 5790 - Introduction to Financial Planning (EL) (AC)
- GMP 5791 - Risk Management (EL) (AC)
- GMP 5792 - Investments (EL) (AC)
- GMP 5793 - Tax Planning and Management (EL) (AC)
- GMP 5794 - Retirement Planning and Employee Benefits (EL) (AC)
- GMP 5795 - Estate Planning (EL) (AC)
- GMP 5800 - Policy Analysis and Program Evaluation (H/S) (CJ) = 5480
- GMP 5851 - Commercial Lending (EX)
- GMP 5852 - Consumer Banking Management (EX)
- GMP 5860 - Asset/Liability Management (EX)
- GMP 5861 - Bank Management Computer Simulation (EX)
- GMP 5862 - Current Issue Symposium (EX)
- GMP 5863 - Lending Management (EX)
- GMP 5870 - Commercial Real Estate Lending (EX) (RE)
- GMP 5872 - Market Analysis and Site Selection (RE)
- GMP 5874 - Real Estate Economics (RE)
- GMP 5876 - Managerial Accounting and Reporting in Real Estate (RE)
- GMP 5878 - Marketing Management for Real Estate (RE)
- GMP 5880 - Real Estate Finance: Instruments, Institutions, and Investment
Analysis (RE)
- GMP 5882 - Construction Technology & the Building Development Process (RE)
- GMP 5884 - Urban Infrastructure and Environmental Services (RE)
- GMP 5886 - The Regulation of Real Estate Development and Management (RE)
- GMP 5888 - Real Properties Management (RE)
- GMP 5890 - Real Properties Management Computer Simulation (RE)
- GMP 5892 - Current Issues Symposium (RE)
- GMP 5894 - Legal Issues in Real Estate Development & Management (RE)
- GMP 5903 - Software/Search and Evaluation (M/M) (MC)
- GMP 5904 - Expert Systems in Business (M/M) (MC)
- GMP 5905 - Microcomputer Applications in Business (M/A) (M/M) (MC)
- GMP 5906 - Computer Assisted Accounting Procedures (M/A) (MC)
- GMP 5907 - Seminar in Selected Topics in Microcomputing (M/M) (MC)
- GMP 5908 - Authoring Graphics in Languages (M/M) (MC)
- GMP 5909 - Communicating with Microcomputers (M/M) (MC)
- GMP 5911 - Business Information Systems (EL) (CS)
- GMP 5921 - Information Systems Analysis & Design (EL) (CS)
- GMP 5931 - Current Information Systems Technology (EL) (CS)
- GMP 5941 - Contemporary Information Management Problems (EL) (CS)
- GMP 5951 - Computer Application in Health Care Administration (HSA)

Friedt School of Business and Entrepreneurship
Master of Business Administration
Cluster Based Program Locations

CLUSTER NAME	MEETING SITE	COORDINATOR
AT&T Orlando (Corporate Employees Only)	AT&T Triad, Triad I 2nd Floor 307 North Lake Blvd. Altamonte Springs, Florida	Ms. Kay Gamp AT&T Triad 307 North Lake Blvd. Altamonte Springs, FL 32701 O: (407) 767-2753 Ms. Judy Schnitzer AT&T Triad 307 North Lake Blvd. Altamonte Springs, FL 32701 O: (407) 767-2612.
Billings, Montana	Rocky Mountain College Tech Building 1511 Poly Drive Billings, Montana	Mr. Don Havig 3190 Parkhill Drive Billings, MT 59102 O: (406) 252-3999
Boca Raton/Delray	Sheraton of Boca Raton I-95 at Glades Road 2000 NW 19th Street Boca Raton, Florida	Mr. Wade Hampton 811 NW 7th Street Boca Raton, FL 33487 H: (407) 391-9527 O: (407) 994-8500 ext. 3362
Bradenton/Sarasota	Sarasota Memorial Hosp. 2nd Floor-Rooms 2B & 2D 1700 South Tamiami Trail Sarasota, Florida	Mr. Phil Mrozinski P.O. Box 25859 Sarasota, FL 34277 H: (813) 954-2234
Cedar Rapids, Iowa	Kirkwood Comm. College 6301 Kirkwood Blvd. Cedar Rapids, Iowa	Mr. Bob McDonell 7405 Normandy Dr. N.E. Cedar Rapids, IA 52402 H: (319) 377-4714
Cocoa Beach/Brevard	Brevard Community College Business Center 1519 Clearlake Road Room 218 Cocoa, Florida	Ms. Clara Glover 490 Coach Road Satellite Beach, FL 32937 H: (407) 773-7363 O: (407) 632-1111, ext. 4640

CLUSTER NAME	MEETING SITE	COORDINATOR
Coral Springs	Nova University 3251 NW 101 Avenue Coral Springs, Florida	Ms. Lee Krosser 7760 NW 50th Street Lauderhill, FL 33321 H: (305) 749-2899
Fort Myers	SW Florida Regional Medical Center 3785 Evans Avenue Fort Myers, Florida	Ms. Cynthia Mitar 524 Sanford Drive SW Fort Myers, FL 33919 H: (813) 482-1793
Fort Pierce/ Vero Beach	Lawnwood Medical Center 1700 South 23 Street Fort Pierce, Florida	Ms. Beverly Whitely P. O. Box 1017 Vero Beach, FL 32961 H: (407) 569-2046
Gainesville	Gainesville High School Community Ed. Center Classroom A-2 1900 NW 13 Street Gainesville, Florida	Mr. Ed Dice 2919 NW 29 Street Gainesville, FL 32605 H: (904) 378-2329
Gillette, Wyoming	Campbell County Memorial Hospital 501 South Burma Avenue Gillette, Wyoming	Mr. Bob Palmer 5302 Tarry Street Gillette, WY 82716 H: (307) 686-1726
Jacksonville (American Transtech)	American Transtech 8000 Baymeadows Jacksonville, Florida	Ms. Carol Crismond American Transtech 8000 Baymeadows Way LOC 51026A Jacksonville, FL 32216 H: (904) 737-9357
Jacksonville (Southern Bell)	Southern Bell Towers 301 West Bay Street Jacksonville, Florida	Mr. Bruce Turner Southern Bell 301 West Bay Street Jacksonville, FL 32202 O: (904) 350-5274
Loral Data Systems/ Sarasota	Loral Fairchild Conference Classroom 6000 Fruitville Road Sarasota, Florida	Mr. Dave Clark P. O. Box 3041 Mail Stop 16 Sarasota, FL 34230 O: (813) 371-0811, ext. 6949

CLUSTER NAME	MEETING SITE	COORDINATOR
Ocala	Munroe Regional Medical Center Four North Classrooms (North Building) 131 S.W. 15 Street Ocala, Florida	Ms. Pam Kuhn Martin Marietta Missile Systems 498 Oak Road M. P. A05 Ocala, FL 32672 O: (904) 687-5438
Orlando	Winter Park Adult Vocational Center 901 Webster Avenue Winter Park, Florida	Ms. Carol Eldridge 4352 Suntree Boulevard Orlando, FL 32817 H: (407) 657-8314
Phoenix, Arizona	Nova University Western Region Office 8601 N. Black Canyon Hwy Suite 117 Phoenix, Arizona	Ms. Kay Nellis 8601 N. Black Canyon Hwy Suite 117 Phoenix, AZ 85021 O: (602) 995-5999
Richland, Washington	Kadlec Medical Center Swift and Stevens Richland, Washington	Mr. William Saraceno 3812 Wernett Pesco, WA 99301 H: (509) 545-1291
Shreveport, Louisiana	AT&T Training Facility 9595 Mansfield Road Shreveport, Louisiana	Mr. Joe Monsour 3010 Knight Street Shreveport, LA 71105 O: (318) 869-2041
South Miami	Baptist Hospital 8900 N. Kendall Ave. Miami, Florida	Mr. David DaCasto 6601 SW 71 Avenue S. Miami, FL 33143 H: (305) 667-6202
South Miami/ Southern Bell (Employees Only)	Southern Bell 7780 NW 50th Street Miami, Florida	Ms. Nancy Frazier 7380 S. Waterway Drive Miami, FL 33155 H: (305) 264-1975
Southern Bell/ Pompano	Southern Bell Headquarters Classroom #608 6451 North Federal Highway Fort Lauderdale, Florida	Mr. William Spade 1644 NE 36 Street Ft. Lauderdale, FL H: (305) 565-8618

CLUSTER NAME	MEETING SITE	COORDINATOR
Spring Hill	Oak Hill Hospital Community Room 3rd Floor Classroom 11375 Cortez Boulevard Spring Hill, Florida	Ms. Avis Craig-Ayotte 11210 West Thoreau Place Crystal River, FL 32629 H: (904) 795-4453
Tallahassee	To Be Announced	Mr. Doug Melvin P. O. Box 10274 Tallahassee, FL 32302 H: (904) 877-8273
Tampa	Tampa General Hospital Cafeteria Conference Room Davis Island Tampa, Florida	Ms. Kathy McGhee 5893 50th Street South St. Petersburg, FL 33715 H: (813) 867-6172
Tampa/GTE	GTE Data Services 1 E. Telecom Parkway Temple Terrace, Florida	Dr. Frank Nickels 231 Dunbridge Drive Palm Harbor, FL 34684 H: (813) 784-4951
West Palm Beach	Health Department 901 Evernia Street West Palm Beach, Florida	Mr. Kevin McAloon 67 Azalea Circle Tequesta, FL 33469 H: (407) 746-0708
Winchester, Virginia	Rubbermaid Commercial Products Education Classroom 3124 Valley Avenue Winchester, Virginia	Ms. Flora Bacco Rubbermaid Commercial Products 3124 Valley Avenue Winchester, VA 22601 O: (703) 665-8326

Friedt School of Business and Entrepreneurship
Cluster Based Program Locations

MASTER OF ACCOUNTING

CLUSTER NAME	MEETING SITE	COORDINATOR
Fort Myers	Cape Coral Hospital Life Center Classroom 636 Del Prado Boulevard Cape Coral, Florida	Ms. Patty Schofield 2206 SE 8 Terrace Cape Coral, FL 33990 H: (813) 772-9004
Gainesville	Gainesville High School 1900 NW 13 Street Gainesville, Florida	Mr. John Smith American Accounting & Tax Company 3463 NW 13 Street Gainesville, FL 32609 O: (904) 378-5233
Jacksonville (Under Development)	To Be Announced	To Be Announced
Orlando	Winter Park Adult Vocational Center 901 Webster Avenue Winter Park, Florida	Ms. Barbara Clinton 540 Moccasin Court Casselberry, FL 32707 H: (407) 695-0365
South Miami	Briarcliffe College 11401 SW 40 Street Miami, Florida	Mr. James Sudbury 8085 SW 205 Terrace Miami, FL 33189 H: (305) 233-8208
Tallahassee (Under Development)	To Be Announced	To Be Announced
Tampa	Days Inn - Airport 2522 North Dale Mabry Hwy Tampa, Florida	Ms. Barbara Lorber 316 West South Avenue Tampa, FL 33603 H: (813) 238-2672
West Palm Beach	Northwood Institute 2600 N. Military Trail West Palm Beach, Florida	Ms. Dianne Charloff 261 Seabreeze Circle Jupiter, FL 33477 H: (407) 575-3982

Friedt School of Business and Entrepreneurship
Cluster Based Program Locations

MASTER OF SCIENCE IN HEALTH SERVICES ADMINISTRATION

CLUSTER NAME	MEETING SITE	COORDINATOR
Fort Myers	Fort Myers High School 2635 Cortez Boulevard Fort Myers, Florida	Ms. Cynthia Mitar 524 Sanford Drive SW Fort Myers, FL 33919 H: (813) 482-1793
Gainesville	Gainesville High School Community Ed. Center 1900 NW 13 Street Gainesville, Florida	Mr. Ed Dice 2919 NW 29th Street Gainesville, FL 32605 H: (904) 378-2329
Gillette, Wyoming	Campbell County Memorial Hospital 501 South Burma Avenue Gillette, Wyoming	Ms. Susan Howard 2500 Maple Gillette, WY 82716 H: (307) 682-8491
Orlando	AMI Medical Center 1800 Mercy Drive Orlando, Florida	Mr. John Dowless 6000 Folkstone Lane Orlando, FL 32822 H: (407) 282-6306
Phoenix, Arizona	To Be Announced	Ms. Kay Nellis 8601 N. Black Canyon Hwy Suite 117 Phoenix, AZ 85021 O: (602) 995-5999
Tampa	Tampa General Hospital Davis Island Cafeteria Conference Room Tampa, Florida	Barbara Lorber 316 West South Avenue Tampa, FL 33603 H: (813) 238-2672

Friedt School of Business and Entrepreneurship
Cluster Based Program Locations

MASTER OF SCIENCE IN HUMAN SERVICES

CLUSTER NAME	MEETING SITE	COORDINATOR
Orlando	Winter Park Adult Vocational Center 901 Webster Avenue Winter Park, Florida	Ms. Carol Eldridge 4352 Suntree Boulevard Orlando, FL 32817 H: (407) 657-8314
St. Petersburg/ Clearwater	Morton F. Plant Hospital 323 Jeffords Street Ed. Dept., Roebbling 2 Clearwater, Florida	Mr. Walt James 318 Windrush Blvd., #8 Indian Rocks Beach, FL 34635 H: (813) 596-8886

PRODUCTIVITY IMPROVEMENT WORKSHOP

Following is a brief description of the workshop along with the entrance requirements. If you qualify and wish to reserve a place in this workshop, please fill out and return the preliminary application below at least six months prior to workshop date. If you are not eligible for the workshop to which you apply, you must reapply for a future workshop.

Workshop Description

Students will learn innovative techniques essential to improved productivity when applied in profit and nonprofit organizations. The workshop will emphasize a set of practical operating guides that can lead to an increase in productivity through planning, evaluating, and motivating. Specific techniques will be addressed that can be incorporated into formal efforts of productivity improvement in any organizational environment. Students will learn how to conduct productivity audits and make productivity-effectiveness analysis. Students will apply practical solutions to existing productivity problems.

Entrance Requirements

Students are expected to have appropriate graduate preparation in economics, accounting, human behavior, statistics, and human resource management. They are expected to be able to apply the principles of scientific management, human relations concepts, and systems theory.

Prerequisite: All coursework (twelve courses) must be completed.

Students must have received full admission at the time of application.

Name: _____

Social Security # _____

Address: _____

Return to:

Dr. Charles Blackwell
Nova University
3301 College Avenue
Fort Lauderdale, FL 33314

Phone: (H) _____

Number of courses completed: _____

(O) _____

Degree: _____

Dates: January 8 - 12, 1990
 January 22 - 26, 1990
 April 16 - 20, 1990
 April 23 - 27, 1990

May 21 - 25, 1990
July 16 - 20, 1990
July 30 - August 3, 1990

Note: If you have not received full admission to your program, your application will be returned to you. There will be no exceptions to this rule.

FOR MASTER'S DEGREE STUDENTS

Strategic Planning and Change

An Elective That Will Enhance Your Capacity To Be A Successful
Professional Or Executive.

GMP 5191 STRATEGIC PLANNING AND CHANGE

Offered in Seminar Format (Monday through Thursday)
That Will Be Held on Campus March 5-8, 1990.

GMP 5191 Strategic Planning and Change (EL) 3 cr. This course emphasizes the principles that managers and professionals utilize to implement the practical aspects of planning and change. The content and process of strategic planning will address mission formulation, building a business model, performance auditing, gap analysis, contingency planning, and plan integration. Also included will be change processes, overcoming resistance to change, change planning, and change management.

APPLY NOW

Name _____

Address _____

Social Security # _____

Phone: (H) _____

(O) _____

Strategic Planning and Change
Dates: March 5-8, 1990



Return to:
Dr. Charles Blackwell
Nova University
3301 College Avenue
Ft. Lauderdale, FL 33314

Enrollment is limited to 30 students. Tuition: \$750.00 plus \$20.00 registration fee. Registration fee waived for Nova students registered for other classes. Register for this class on your Block I, 1990 registration form.

FOR MASTER'S DEGREE STUDENTS

Creativity in Business

An Elective That Will Enhance Your Capacity To Be A Successful
Professional Or Executive

GMP 5195 CREATIVITY IN BUSINESS

Offered in Seminar Format (Monday through Thursday
That Will be Held On Campus June 4-7, 1990

GMP 5195 Creativity in Business (EL) 3 cr. This course will address the tools and techniques that individuals might utilize to increase their creative capacity and its application to the world of work. In addition, the efforts of creative business leaders such as Steve Jobs and Charles Schwab will be considered. The use of intuition, as supported by research findings, will be studied in relation to impact on individual and corporate success.

APPLY NOW

Name _____

Address _____

Social Security # _____

Phone: (H) _____

(O) _____

Creativity in Business
Dates: June 4-7, 1990



Return to:
Dr. Charles Blackwell
Nova University
3301 College Avenue
Ft. Lauderdale, FL 33314

Enrollment is limited to 30 students. Tuition: \$750.00 plus \$20.00 registration fee. Registration fee waived for Nova students registered for other classes. Register for this class on your Block II, 1990 registration form.

FOR MASTER'S DEGREE STUDENTS

High Performance Management

An Elective That Will Enhance Your Capacity to Create a
Peak-Performing Workforce.

GMP 5193 HIGH PERFORMANCE MANAGEMENT

Offered in Seminar Format (Tuesday through Friday)
That Will Be Held on Campus September 4-7, 1990

GMP 5193 High Performance Management (EL) 3 cr. This course will address the new literature on peak performance in managers. In addition, course participants will learn how to build a practical program for their own personal development. Content for this course will also include building a high achieving workforce and managing/motivating peak performers.

APPLY NOW!

Name _____

Address _____

Social Security # _____

Phone: (H) _____

(O) _____



Return to:
Dr. Charles Blackwell
Nova University
3301 College Avenue
Ft. Lauderdale, FL 33314

High Performance Management
September 4-7, 1990

Enrollment is limited to 30 students. Tuition: \$750.00 plus \$20.00 registration fee. Registration fee waived for Nova students registered for other classes. Register for this class on your Block III, 1990 registration form.

FOR MBA STUDENTS

Accounting Prerequisites as Electives

We understand that some of the MBA students are interested in either taking accounting courses as electives or upon completing the MBA program, seeking a Master of Accounting degree but are possibly lacking one or more of the prerequisites. In either case, we are prepared to offer the following courses to the Master of Accounting students both on the main campus and in cluster locations, and we are extending this offer to the MBA students to use as an elective course:

GMP 5703 - Intermediate Accounting I
GMP 5704 - Intermediate Accounting II
GMP 5705 - Advanced Accounting

For further information, contact:

Dr. Edward Becker at (305) 476-8913 or 1-800-541-6682, ext. 8913
or
Ms. Karen Herr at (305) 476-1947 or 1-800-541-6682, ext. 1947.

____ Yes, I would be interested in taking the following course(s) as elective(s):

____ GMP 5703 - Intermediate Accounting I
____ GMP 5704 - Intermediate Accounting II
____ GMP 5705 - Advanced Accounting

Please send me more information

Name: _____

Address: _____

Phone: (H) _____

(O) _____

Cluster Location _____



Return to:

Dr. Edward Becker
Master of Accounting Program
Nova University
3301 College Avenue
Fort Lauderdale, FL 33314



**Friedt School of Business
and Entrepreneurship
3301 College Avenue
Ft. Lauderdale, FL 33314**